



integrationpartners  
WHAT'S POSSIBLE

**CLOUD**

**Cloud Discovery and Planning Service**

## **INTRODUCTION**

*Integration Partners' Cloud Discovery and Planning Service provides the intelligence necessary to take a strategic approach to cloud integration*

CLOUD ADOPTION FOR MANY ORGANIZATIONS IS A MAJOR UNDERTAKING. OUR CLOUD DISCOVERY AND PLANNING SERVICE COMBINES A POWERFUL ANALYTICS PLATFORM AND DATA GATHERING TECHNIQUES WITH OUR EXPERT LEVEL KNOWLEDGE ACROSS THE CLOUD LANDSCAPE TO ASSIST IN LAUNCHING A SUCCESSFUL CLOUD INITIATIVE. THIS LOW COST, LOW INTRUSION OFFERING DELIVERS A ROBUST CLOUD READINESS ASSESSMENT WITH ESTIMATED TOTAL COST OF OWNERSHIP TO DRIVE BUSINESS VALUE. IT PROVIDES POWERFUL, ACTIONABLE RESULTS TO SHOW HOW QUICKLY YOU CAN REALIZE THE BENEFITS OF CLOUD TECHNOLOGY TO TRANSFORM THEIR BUSINESS TO GROW AND STAY COMPETITIVE. THIS SERVICE LAYS THE GROUNDWORK TO HELP CUSTOMERS MAXIMIZE THEIR CURRENT INFRASTRUCTURE EFFICIENCY, PLAN FOR PRIVATE, PUBLIC, OR HYBRID CLOUD, CREATE FINANCIAL JUSTIFICATION GET TRUE-COST PRICING AND REDUCE MIGRATION RISK. WE PARTNER WITH OUR CUSTOMERS TO DELIVER ALL OF THE INFORMATION NECESSARY TO DRIVE A SUCCESSFUL CLOUD STRATEGY.

# CLOUD DISCOVERY AND PLANNING

## Solution Description

Integration Partners delivers a comprehensive Cloud Discovery and Planning Service that provides an actionable cloud assessment to allow customers to gain a very intelligent view of their on-premises infrastructure and applications. This service is a critical step for customers planning to integrate public or hybrid cloud solutions into their computing infrastructure.

Deciding the what, where, when and how of a transition to the cloud is essential to optimizing cost and reducing risk. This service answers those questions with quantitative and qualitative analysis combined with actionable results.

This service ranges from simply analyzing the existing computing inventory for cloud readiness, to roadmap generation, application mapping, vendor analysis, cloud architecture, as well as migration and disaster recovery planning.

## Highlights/Benefits

- Delivers a robust and automated infrastructure cloud readiness with estimated TCO and basic ROI
- Fully cost justified and organizational impact based Cloud Roadmap including implementation model, delivery model, TCO-ROI, risk and effort assessment
- Right-sizing of IaaS workloads to maximize the value of cloud
- Application-level readiness, application rationalization and cloud-fit planning

### » **Complete Discovery Process**

- Infrastructure & Application Discovery
- Performance Metrics and Analysis
- Application Profiling
- Dependency Mapping
- Financial Modelling
- Right-Sizing Analysis
- Target Analysis (Hybrid, Private, Public)
- Delivery Model (PaaS, IaaS, SaaS)
- Capacity, Growth & Elasticity Planning
- What-if Analysis with financial impact
- Interviews with Key Stakeholders

## **INTEGRATION PARTNERS**

**“The moment you stop improving is the moment you fall behind”**

## **FOR BUSINESSES THAT HAVE QUESTIONS LIKE:**

- » We have a “Cloud First” initiative but we don’t know where to start. In what ways would this service assist us?
- » How do I decide between SaaS, IaaS and PaaS?
- » What is the TCO in cloud for my on-premises technology investment?
- » How does this service play into my cloud initiatives and overall strategy?
- » What other types of services do you offer to enhance this offering?